# The influence of professionality, work culture and competence on the quality of services at the personnel and training agency of Lampung Province

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## **Abstract**

**Purpose:** This study aims to: (1) Determine whether professionalism partially and significantly has a positive effect on the quality of service at the Lampung Province Personnel and Training Agency, (2) Determine whether work culture partially has a positive and significant effect on the quality of service at the Lampung Province Personnel and Training Agency, (3) Determine whether Competence partially has a positive and significant effect on the quality of service at the Lampung Province Personnel and Training Agency (4) Determine whether Professionalism, Work Culture and Competence simultaneously have a positive and significant effect on the quality of service at the Lampung Province Personnel and Training Agency.

**Methodology:** The method used in this study will use a survey method as a data collection method that will use a questionnaire instrument to obtain responses from respondents who are samples in the study. The population that is the object of this study is all Civil Servants (PNS) as recipients of services from the Lampung Province Personnel and Training Agency Office. The population in this study has a fairly large number of 13,906 people (central statistics agency of Lampung Province 2024). The variables in this study include 3 (two) independent variables and 1 (one) dependent variable where Professionalism (X1), Work Culture (X2), Competence (X3) as independent variables and Service Quality (Y) as dependent variable.

**Results:** Based on data analysis, the answer to the hypothesis was found stating that where Professionalism (X1), Work Culture (X2), Competence (X3) simultaneously and partially have a significant effect on Service Quality at the Lampung Province Personnel and Training Agency Office.

**Keywords:** Professionalism, Work Culture, Competence, Service Quality

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## 1. Introduction

In line with the rolling of regional autonomy in Indonesia, it has not only brought major changes to the implementation of the Central Government, but also at the level of Regional Government, both Regional

and Regional or City Government. The transition from a centralized system to a decentralized system is exemplified by Law Number 5 of 1974, which was then followed by Law Number 22 of 1999, Law Number 32 of 2004, and Law Number 23 of 2014. Law Number 23 of 2014 completes the transition from a monolithic and centralistic Central Government to local democracy in Regional Government.

On the one hand, receiving greater authority from the regional government is a form of empowerment, on the other hand, the regional government must be ready to accept this authority. This result must also be recognized together with the freedom of the region, authority, and obligations of its organizers. Various problems have hampered the freedom of the region to be responsible in implementing this regional independence. Related to assets, however, the fundamental issue in regional independence as a whole is related to the arrangement of a solid foundation, the development of quality human resources, and the availability of a work system that is in line with local demands. Due to its dynamic and active nature, human resources are one of the strategic issues of regional autonomy that play an important role in efforts to achieve regional independence.

Civil Servants (PNS) who serve as implementers and government apparatus are one example of human resources in government. With the aim that strengthening PNS is also important in implementing regional independence. The duties and responsibilities of PNS have been influenced by Law Number 43 of 1999 which amended Law Number 8 of 1974 concerning the Principles of Civil Servants. Professional Civil Servants are needed as evidence of the implementation of Law Number 43 of 1999 in the context of carrying out government and development tasks effectively and efficiently. To realize this, human resources must be prepared in terms of knowledge, expertise, and behavior in the workplace so that they can be responsible and have a competitive advantage in providing services to the community. To realize quality civil servants, it is necessary to implement coaching based on a combination of an objective performance system and a career system. There are quite complex obstacles in the cycle of regional government administration, for example, allowances that are often slow, expensive, not on time, and procedures that are long and complicated. Therefore, civil servants and state apparatus must be able to meet the demands of the community. In line with these changes, regional governments must improve the competence and professionalism of employees, as well as the quality of service, competence, and good work culture. However, this very difficult task will be very neglected if it is not accompanied by better performance.

Civil servants who are part of the government apparatus and play a strategic role in carrying out general government tasks and developing them, need to have many skills and knowledge so that they can easily provide services that are in line with established standards. These abilities are greatly needed in order to contribute to employee performance in carrying out their duties. However, the challenges faced by state apparatus today are quite concerning, especially since some of them still ignore moral values and work culture. Therefore, in order to realize welfare and good public services, a work culture needs to be built immediately. One of the regional technical institution organizations of Lampung Province, the Personnel and Training Agency, was formed to ensure the smooth implementation of administrative services for civil servants and management of regional civil servants.

The Lampung Regional BKD as a special institution in charge of the administration of civil servant institutions in the Lampung Provincial Government, carries out its obligations and authorities in accordance with Ministerial Decree Number 159 of 2000 concerning the BKD Rules of Procedure. Considering the complexity and majority of employee conditions in the Lampung Provincial Government, the Lampung Provincial BKD in carrying out its obligations should always be based on ethical, moral, trustworthy nature and of course followed by the development of good skills and responsibilities based on a sense of responsibility based on a sense of trust and sincerity in providing services to the community. Another element that will influence employee organizational assistance is work culture and ability which are supporting variables in making extraordinary assistance. In line with the rolling of regional independence in Indonesia, it has not only brought major changes to the

implementation of the Central Government, but also at the Provincial Government level, both Level I Regions and Regency/City Regions.

The shift from an integrated government system to a decentralized government system marked by the change of Law Number 5 of 1974 to Law Number 22 of 1999, then Law Number 32 of 2004, which was idealized by Law Number 23 of 2014, has changed the general government system from the original centralized in the Central Government to a system based on regional voices in the Regional Government. On the one hand, the acceptance of greater authority from the regional government is a form of empowerment, on the other hand the regional government must be ready to accept this authority. This result must also be recognized together with the freedom of the region, the authority and the obligation to implement it. Various problems have hampered the freedom of the region to be able to play a role in the implementation of this regional independence. Regarding resources, however, the main problem in regional independence is generally related to the arrangement of solid institutions, the development of quality human resources and the availability of work methods that are in line with the demands of the local region.

Human resources as one of the main issues of regional independence play an important role in efforts to realize regional autonomy with its dynamic and dynamic nature. In government, these human resources are reflected in Civil Servants (PNS) as government apparatus/executors. Therefore, empowerment of PNS plays an important role in the implementation of regional autonomy. The enactment of Law Number 43 of 1999 concerning amendments to Law Number 8 of 1974 concerning Civil Servant Standards has an impact on the obligations and responsibilities of civil servants. Professional Civil Servants are needed as evidence of the implementation of Law Number 43 of 1999 in the context of carrying out government and development tasks effectively and efficiently. Therefore, human resources must be prepared in terms of knowledge, expertise, and behavior in the workplace so that they can be accounted for and have a competitive advantage in providing services to the community. To obtain the character of these government employees, it is necessary to provide guidance that is oriented towards a combination of the implementation of main tasks and functions and the professional system. There are quite complex issues in the regulatory cycle felt by the regions, for example services that tend to be slow, expensive, less than optimal, long and complicated procedures. Therefore, government employees as state apparatus and regional apparatus must be able to answer regional demands. Regional governments must be in line with the demands of change, improve employee competence and professionalism, service quality, competence, and work culture. However, this difficult task will be in vain if it is not accompanied by better performance.

Civil servants as government apparatus who play an important role in implementing and creating the main tasks of government, must have high abilities and competencies so that they can provide various services in line with the provisions that have been set. The ability of employees to provide services to their superiors includes these abilities. However, in reality, the obstacles faced by state apparatus are very concerning, especially because there are still state apparatus who do not heed the values and work culture. Therefore, it is important to immediately foster a work culture of state apparatus in order to improve public services and community service. For the smooth running of the government of state civil service organizations and the implementation of regional government apparatus, the General Personnel and Training Agency was formed, which is one of the special provincial institutions in the Lampung Region. In line with Presidential Decree Number 159 of 2000, Regarding Guidelines for the Establishment of the Personnel and Training Agency, the Lampung Province BKD is a technical institution that organizes personnel administration services within the Lampung Provincial Government.

Given the complexity and many problems that occur in the Lampung Provincial Government environment, the Lampung Provincial BKD in carrying out its duties must always be based on ethics, morals, trust and of course followed by increasing skills and good responsibilities based on a sense of devotion based on trust and sincerity in providing services to the community. Work culture and

competence that are supporting factors in providing excellent service will also have an impact on personnel administration services.

Table 1. Characteristics of Employees at the Lampung Province BKD Considering Classes, 2024

-									· F ·	-6							, .	
		GOL. IV			OL. IV GOL. III GOL. II GOL. I													
	No	D	с	b	a	d	c	В	A	D	с	b	a	d	с	b	a	JML
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
	JML			2	15	19	21	15	14	8	1	1	-	-	-	-	-	96

Source: Lampung Province Personnel and Training Agency, 2024

Table 2. Characteristics of Employees at the Lampung Province BKD Considering Echelon, 2024

			1 2		1 0				
NO				JENIS		grand total			
	Echelon	Echelon	Echelon	Echelon	Echelon	Echelon	Functional	Exec	
	Iia	IIb	IIIa	IIIb	IVa	IVb		utor	
1	2	3	4	5	6	7	8	9	10
JML	-	-	1	5	8	41	3	38	96

Source: BKD Provinsi Lampung, 2024

Table 3. Characteristics of Lampung Province BKD Employees, Considering Education, 2024

					E	DUC.	ATIC	NAL I	EVE	L						
NO	01 Elementary School Equivalent	02 GENERAL JUNIOR HIGH SCHOOL	03 VOCATIONAL JUNIOR HIGH SCHOOL	04 GENERAL JUNIOR HIGH	05 VOCATIONAL JUNIOR	06 TEACHER TRAINING	07 DIPLOMA 1	08 DIPLOMA II	09 DIPLOMA III	10 DIPLOMA IV	11 BACHELOR	12 EDUCATIONAL CERTIFICATE IV	13 POSTGRADUATE 14 SPECIALIST	14 SPESIALIST	15 DOCTORATE	GRAND TOTAL
JML	-	13	-	10	3	-	1	-	3	2	34	-	42	-	-	96

Source: Lampung Province BKD, 2024

#### 2. Literature Review

HR professionals are individuals or groups of people who are tasked with acquiring, retaining, and developing employees so that they can meet the knowledge and skill requirements needed by an organization to be effective in carrying out its vision and mission. Finally, HR experts certainly want to understand a noble goal, namely justice, equity, and success for workers so that organizational development becomes an incentive for organizational partners. (Book: Complete Guide to Indonesian HR Experts) According to Ahmad and Shahzad (2011) Awesome skills are the ability of individuals from a calling to complete their obligations appropriately and accurately and focus on working on mastering their calling. Awesome skills can also be interpreted as work that depends on professional education (Hafeez, Hafeez, Mansoor, & Yingjun, 2019) According to (Balasundran et al., 2021) Awesome skills are a disposition driven by someone who does work in line with their mastery in a particular field and can minimize errors in reviewing financial reports.

According to the Big Indonesian Dictionary, professionalism means profession, professionalism, and the ability to act professionally. The terms profession and professionalism are closely related to professionalism. Professionalism comes from the word "calling" which means "able or mastering a

task". Professional skills are related to a person's character or behavior that is in line with the calling they have. (1) Skills are the ability or potential to master a skill that is innate or is the result of training or practice and is used to do something that is manifested through their actions. (2) Indicators of professionalism are quality, facilities, infrastructure, number of human resources, and information technology (Ryan & Deci, 2000). (2) Quality is a condition that is effective in relation to goods, services, people, processes, conditions that are sufficient or exceed assumptions. (3) Facilities and infrastructure are a collection of facilities used in an activity process, both main facilities and supporting facilities that help an organization or company achieve its goals. (4) Human resources are people who have the potential to help an organization or company with their skills or abilities. (5) Information technology is a collection of tools that make it easier to process data and complete tasks related to processing. More than that, (6) Reliability is the consistency of a series of estimates or a series of estimation instruments. All of this can be comparative, estimates from similar estimation instruments will give similar results.

Work culture is the way we work here or the mentality and behavior of employees in completing their obligations. Therefore, every work cycle or job must have differences in working which results in the emergence of various qualities that are worthy of being possessed, in the framework of authoritative work. Sulakso in 2020 Meanwhile, according to Mangkunegara and Prabu (1993), Work Culture is a series of desires or frameworks of beliefs, values, and norms created in an organization that can be used as a basis for employee behavior, to overcome problems of external change and internal change. Work Culture can be interpreted as the result of human creativity, feelings, and will developed in an organization with the aim of aligning attitudes, behaviors, and activities that take place in the organization (work environment) until a positive (friendly) atmosphere occurs in the workplace. This conclusion can be drawn from the various definitions of Work Culture that have been explained above.

According to Ndraha (2003;346), culture (B) shows (=) how a value (N) is expressed by means or tools (symbols, vehicles, V) repeatedly (X as a multiplication sign, not X as a letter) until N can be felt and observed. "What is meant by responsiveness is: sacrifice of physical and mental services to produce goods or services by obtaining certain achievement rewards," said Hasibuan (2008). Work culture as stated by Sedarmayanti and Pd (2001) is "an attitude to life (development + power = culture) and a way of life of humans that is based on a way of life that is based on commendable behavioral values that are mutually recognized and have become a nature, tendency, and driving force that gives positive abilities to humans to always work".

Work culture is human capital and must be used as a reference in assessment, both as a human resource management decision maker and as a policy maker. Work culture is also a self-carrier in various assistance exercises. "A philosophy based on a view of life as values that become characteristics, habits, and driving forces, becomes part of the culture of a group of people or organizations, then reflected in attitudes that become behavior, beliefs, ideals, opinions, and actions that are manifested as work or work," according to Triguno in Herzberg, Mausner, and Snyderman (2011). According to Triguno, et al. (2004:8) the characteristics of work culture can be separated into three parts (1) Attitude towards Work, especially the tendency to work in contrast to other exercises, for example, relaxing or really getting satisfaction from the busyness of one's own work or feeling driven to help the goal of resilience. (2) Behavior in the Workplace: For example, diligent, dedicated, responsible, careful, thorough, and careful; have a strong desire to learn one's responsibilities; and have a desire to help other employees or vice versa. (3) Work discipline can be interpreted as an attitude of respecting, obeying and complying with established rules.

Competence according to Bernstein and Turban (2018) is a quality based on a person's individual skills in carrying out their main tasks in line with reference criteria. A person's competence is defined as knowledge, abilities, personality traits, or other factors that directly affect a person's performance in carrying out their work. Every worker in a company has different skills. Ability is a rule that can be used by an organization to show its workers good work results (Bernstein & Turban, 2018). Skills are the ability to complete or work in line with their field (Noe, 2020). In an organization, human life plays

an important role for the organization because the results of an organization are greatly influenced by the character of its members. Every organization is founded with certain goals, and if these goals are achieved, the organization can be said to be successful. To achieve progress, areas of strength are needed for a position as the abilities possessed by an employee (Permata & Nurjanah, 2017). Work ability is a description of an employee's ability in line with the quality of the work he/she does and is a collection of abilities, capacities, experiences, productivity, effectiveness and progress in completing his/her tasks (Schein, 2010). Law Number 13 of 2003 concerning Entrepreneurship states that work skills are work abilities that include knowledge, skills, and work attitudes that are in line with the norms set for each person.

Competence is the most important component or priority of a position. This is all because competence is the main factor in working well, achieving targets, fulfilling desires, and so on. In addition, what is meant by "competence" is a behavioral characteristic that describes "personality luxury" which describes the nature, strength, intelligence, expertise, experience, and all the capital owned by an employee. According to Tetrick, Quick, Ford, and Fisher (2024) the importance of these characteristics is an abstract value that is exemplified by efficient, systematic and measurable work methods. Integrity is also present. According to (Aisyah, et al., 2021) indicators of work skills are: (1) Information will become data that is connected to understanding and is likely embedded in the cerebrum. (2) Understanding is mastering something by utilizing the brain. (3) Skills are abilities that must be used by every employee to the maximum to complete the company's tasks and responsibilities. (4) Disposition is the psychological preparation of an individual to respond to items or conditions that influence and determine their actions. (5) Interest is an individual's sense of interest in something or an action.

According to Thoha in Sedarmayanti and Pd (2001), community service is defined as "an effort carried out by a person or group or certain agency to provide assistance and convenience to the community in achieving goals." On the other hand, service is defined as "a total organizational approach that becomes the quality of service received by service users, as the main driver in business operations" by Albrecht in Sedarmayanti and Pd (2001). Meanwhile, administration according to Peters and Waterman (1984) is "the most common way to meet needs with other people's activities directly" Announcement of the Minister of State Apparatus Strengthening Number 25 of 2004 characterizes public assistance as "all assistance activities carried out by public specialist cooperatives as work to meet the needs of service recipients, or concerning the implementation of regulatory arrangements and guidelines".

Meanwhile, argues that "the concept of administration combines processes, results (goods) and results (benefits). The end result of administration is called service". revealed that there are two things that are studied, namely "governance strategy (public administration and general administration) and governance culture. Governance strategy includes the implementation of strategies, regulations, principles, implementers, to support innovation. As for culture, it includes procedures and systems for planting it as early as possible. According to (Hackman, 1976), "Government administration services or licensing services are all forms of pre-service services which in principle are the responsibility and are implemented by government agencies at the center, in the regions, and in the environment of State-Owned Enterprises or Regional-Owned Enterprises, both in the context of efforts to fulfill community needs and in the context of implementing provisions of laws and regulations, which are in the form of service products whose service quality indicators according to Notoatmodjo (2014) are: (1) Reliability. The ability of a business to fulfill its promises on time, accurately, and consistently is known as reliability. (2) Responsiveness. So responsiveness means being able to respond to customer complaints quickly and resolve them. (3) Trust. Confirmation is estimating the capacity and friendliness of workers and the idea of reliable representatives. (4) Affection. Sympathy is offering sincere and individual consideration given to customers by trying to understand the buyer's desires. (5) Physical assets. The effect is the existence of a real office, great equipment used to offer various types of assistance to buyers.

The hypothesis in this study is

- 1. It is suspected that professionalism with partial has a positive and significant influence on the quality of service at the Lampung Province Personnel and Training Agency.
- 2. It is suspected that work culture with partial has a positive and significant influence on the quality of service at the Lampung Province Personnel and Training Agency.
- 3. It is suspected that Competence with partial has a positive and significant influence on the quality of service at the Lampung Province Personnel and Training Agency.
- 4. It is suspected that Professionalism, Work Culture and Competence simultaneously have a positive and significant influence on the quality of service at the Lampung Province Personnel and Training Agency.

# 3. Research Methodology

This research uses quantitative methods, carried out to determine the influence of independent variables on related variables. The variables in this study are divided into three variables. The independent variables consist of three variables, namely (X1) Professionalism (X2) Work Culture and (X3) Competence, while the dependent variable (Y) consists of one variable, namely Service Quality. Given the description, the framework of thinking can be described as follows:

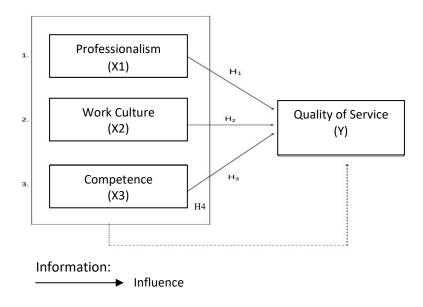


Figure 1. Framework Of Thinking

Samples are individuals who represent the population. The number of populations is infinite or unlimited in this study, so the research sample uses the Rao Purba formula (2006):

$$n = \frac{Z^2}{4 \text{ [Moe]}^2}$$

Description:

n = Sample size

Z = Level for determining the sample 99% or 1.96

Moe = Margin of Error, the maximum error rate is 1% or (0.01)

10% error = 
$$n = \frac{1,96^2}{4[0,1]^2} = \frac{3,8416}{4[0,01]} = \frac{3,8416}{0,04}$$
$$= \frac{3,8416}{0,04} = 96,04$$

The calculation results produced n as many as 96.04, so the minimum number of respondents used in this study was 96 respondents. The researcher will round it up to 100 respondents to make it easier to carry out data processing.

# 4. Result and Discussion

#### 4.1. Research result

4.1.1 Classical Assumption Test

Table 4. Results of the Kolmogorov-Smirnov Method Normality Test

# a. Normality Test

## One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual
N		100
Name of Davage at a week h	Mean	,0000000
Normal Parameters <sup>a,b</sup>	Std. Deviation	2,02840077
	Absolute	,114
Most Extreme Differences	Positive	,067
	Negative	-,114
Kolmogorov-Smirnov Z		1,143
Asymp. Sig. (2-tailed)		,146

a. Test distribution is Normal.

Table 1 explains that the normality test results using Kolmogorov-Smirnov K-S with the SPSS program test in table 4 above reveal an asymp sig value of 0.146, so that the value of 0.146 > 0.05, so that it can be concluded that the research data used is normally distributed.

# b. Heteroscedasticity Test

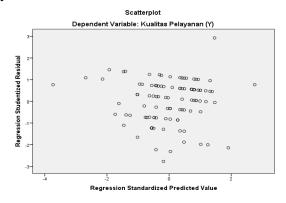


Figure 2. Heteroscedasticity Test Results

b. Calculated from data.

Considering the results of the heteroscedasticity test with a scatterplot using the SPSS program test in Figure 2 above, it reveals that the points in the image do not show a clear pattern and the points are spread above and below the number 0 on the Y axis, which means that in this study there was no heteroscedasticity.

# c. Multiple linear regression test results

Tabel 5. Hasil Uji regresi linier berganda

#### Coefficients<sup>a</sup>

Model		Unstandardize	ed Coefficients	Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
	(Constant)	46,301	7,247		6,389	,000
	Professionalism (X1)	,282	,150	,222	2,873	,002
	Work Culture (X2)	,136	,132	,131	2,731	,002
	Competence (X3)	,246	,133	,133	2,767	,001

a. Dependent Variable: Quality of Service (Y) Source: Processed Primary Data, 2024

Considering the multiple linear regression model table can be written:

Y = 46,301 + 0,282X1 + 0,136 X2 + 0,246 X3 + e

- 1. Constant value of 46.301. This value indicates that if the variables of professionalism (X1), work culture (X2), competence (X3) are zero, the level of service quality is 46.301.
- 2. The regression coefficient value ( $\beta$ 1) of the professionalism variable is 0.282. This means that if the value of other independent variables remains the same and the value of the professionalism variable increases by 1%, the quality of service (Y) will increase by 0.282%.
- 3. The regression coefficient value ( $\beta$ 2) of the work culture variable is 0.136. This means that if the value of other independent variables remains the same and the value of the work culture variable increases by 1%, the quality of service (Y) will increase by 0.136%.
- 4. The regression coefficient value ( $\beta$ 3) of the competence variable is 0.246. This means that if the value of other independent variables remains the same and the value of the competence variable increases by 1%, the quality of service (Y) will increase by 0.246%.

# d. Results of the Determination Coefficient Test

The coefficient of determination (Adjusted R2) measures how far the model's ability to explain the variation of the dependent variable is Service Quality. The test results can be seen in table 6.

Table 6. Results of the Determination Coefficient Test

	Model Summary													
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate										
1	,679ª	,472	,417	670,803										

a. Predictors: (Constant), Competence (X3), Professionalism (X1), Work Culture (X2)

Considering the results in table 6, the Adjusted R Square value was obtained with a value of 0.805. This all means that the ability of Professionalism, Work Culture and Competence in describing Service Quality is worth 80.5%, while 19.5% is explained by other factors that are outside the model and cannot be detected in this study.

## e. t-Test Results (Partial)

Table 7. t-Test Results (Partial)

#### Coefficients<sup>a</sup>

Model		Unstandardize	ed Coefficients	Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
	(Constant)	46,301	7,247		6,389	,000
4	Professionalism (X1)	,282	,150	,222	2,873	,002
1	Work Culture (X2)	,136	,132	,131	2,731	,002
	Competence (X3)	,246	,133	,133	2,767	,001

a. Dependent Variable: Quality of Service (Y)

Source: Processed Primary Data, 2024

Given that Table 7 describes the results of the t-statistic test, it shows the results: Conclusion The results of the t-test (partial) describe that:

- 1. The t-count on the Professionalism variable (X1) is 2.873> 1.985 or t-count t-table then the sig value is 0.002 <0.05 where the result is that H1 is accepted and H0 is rejected, it can be interpreted that the Professionalism variable (X1) with partial has a positive and significant influence on the performance of Employees of the Lampung Province Personnel and Training Agency.
- 2. The t-count on the Work Culture variable (X2) is 2.731> 1.985 or t-count> t-table then the sig value is 0.002 <0.05 where the result is that H1 is accepted and Ho is rejected, it can be interpreted that the Work Culture variable (X2) with partial has a positive and significant influence on the performance of Employees of the Lampung Province Personnel and Training Agency.
- 3. The calculated t-count for the Competence variable (X3) is 2.7671 > 1.985 or calculated t-count then the sig value is 0.001 < 0.05 where the result is that H1 is accepted and Ho is rejected, it can be interpreted that the Competence variable (X3) with a partial has a positive and significant influence on the performance of Employees of the Lampung Province Personnel and Training Agency.

# f. F Test Results (Simultaneous)

Table 8. F Test Results (Simultaneous)

# ANOVA

Model		Sum of Squares	Df	Mean Square	F	Sig.
1	Regression	2.607	3	,869	3,693	.0001
	Residual	413,506	96	4,307		
	Total	416,110	99			

a. Dependent Variable: Quality of Service (Y)

b. Predictors: (Constant), Competence (X3), Professionalism (X1), Work Culture (X2)

Source: Primary Data processed, 2024

Considering the results in table 8, the F count result is 3.693. It can be concluded that this research model can be used to carry out further testing. As for the sig count value, it is 0.000 which is <0.05, which means that all of this shows that the variables of Professionalism, Work Culture and Competence simultaneously have a significant influence on Service Quality.

#### 5. Conclusion

This research is entitled The influence of professionalism, work culture and competence on the quality of service at the Lampung Province personnel and training agency with the aim of: (1) Finding out the influence of professionalism, work culture and competence simultaneously on the quality of service at the Lampung Province personnel and training agency, (2) Finding out the influence of professionalism partially on the quality of service at the Lampung Province personnel and training agency (3) Finding out the influence of work culture partially on the quality of service at the Lampung Province personnel and training agency and (4) Finding out the influence of competence partially on the quality of service at the Lampung Province personnel and training agency. Considering the results of the test and the discussion above, the conclusion in this research is:

- 1. The result of the calculated t-count> t-table value on the competency variable is 2.767> 0.246 or calculated t-count> t-table then the sig value is 0.001 <0.05 where the result is H1 is accepted and Ho is rejected. Thus, it can be said that competence has a positive influence on the quality of service at the Lampung Province personnel and training agency. Professionalism, work culture and competence have a positive and significant influence simultaneously on the quality of service at the Lampung Province personnel and training agency, all of which are proven by the results of the F test which show the results of the calculated F-count of 3.693> F-table of 2.607 and the sig value of 0.001 <0.05 where the result is Ho is rejected while H1 is accepted. Thus, it can be said that Motivation and Work Environment together have a positive influence on the quality of service at the Lampung Province Personnel and Training Agency
- 2. Professionalism with partial has a positive and significant influence on the quality of service at the Lampung Province Personnel and Training Agency. all of this is proven by the results of the t-test which shows the results of the t-count value> t-table value on the professionalism variable worth 2.873> 0.282 or t-count> t-table then the sig value is 0.002 < 0.05 where the result is H1 is accepted and Ho is rejected. Thus, it can be said that professionalism has a positive influence on the quality of service at the Lampung Province Personnel and Training Agency.
- 3. Work culture with partial has a positive and significant influence on the quality of service at the Lampung Province personnel and training agency, all of which are proven by the results of the t-test (partial) which shows the results of the t-count value> t-table value on the work culture variable worth 2.731> 0.136 or t-count> t-table then the sig value is 0.002 <0.05 where the result is H1 is accepted and Ho is rejected. Thus, it can be said that work culture has a positive influence on the quality of service at the Lampung Province personnel and training agency.
- 4. Competence with partial has a positive and significant influence on the quality of service at the Lampung Province personnel and training agency, all of which are proven by the results of the t-test (partial) which shows

# 5.1 Limitations and further studies

There are several limitations during the preparation of this study, namely the independent variables used are only professionalism, work culture and competence. This study was only carried out at the Lampung Province Personnel and Training Agency.

#### Acknowledgment

To achieve organizational goals by providing the best, effective and efficient service to employees in the Lampung Provincial Government, it is recommended that leaders officials and employees of the Lampung Provincial BKD try to increase the creativity, pleasure and reliability of employees, by gradually changing the mindset or mindset of employees as public servants by providing understanding to employees to be able to change the paradigm that has been formed so far into a new paradigm that is more in line with changes in community conditions, In the future, other researchers are expected to be

able to carry out development of the variables and samples to be studied so that the research will be broader and deeper.

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